



DESERT
WIDE
INDIA

SERVICE

CATALOGUE



ABOUT US

Desert Wide India bridges India's rich marketplace with global buyers through seamless, customized import-export solutions. Founded to simplify international sourcing, we cater to businesses of all sizes.

WHAT WE OFFER

From our beginnings in tobacco and allied products, we've grown to offer a wide range of state-specific Indian specialties. We provide flexible order quantities, product consolidation, and one-stop sourcing for diverse global needs.

OUR STRENGTHS

We provide end-to-end solutions—from procurement and packaging to logistics and customs—ensuring seamless global trade. With a commitment to quality and efficiency, every product meets international standards. Our knowledge-driven approach further empowers clients to navigate global markets with ease and confidence.

WHY CHOOSE US

At Desert Wide India, we don't just trade—we build lasting partnerships. Whether you're a startup or a seasoned importer, our expertise and personalized service make international business smooth, reliable, and rewarding.

WHERE WE COME IN

TRADE YOUR WAY

Whether it's a sample order or a full container, we adapt to your business size. Start small, grow big - we scale with you.

HASSLE-FREE TRADING

Skip the paperwork headaches. Our team handles documentation, customs, and logistics, letting you focus on what matters - growing your business.

SEAMLESS SOURCING

Connect directly with verified Indian manufacturers. No middlemen, no complexities - just streamlined access to quality products at competitive prices.

EXPERT NAVIGATION

New to importing? Our specialists guide you through each step, ensuring smooth transactions and compliance with international trade regulations.

BEYOND BUSINESS

Stay ahead with our trade insights, market updates, and educational resources. We're not just your trade partner - we're your growth catalyst.

COMPANY PROFILE

OUR TEAM



AKINCHAN JAIN

Founder / CEO

A graduate of Christ University, Akinchan embodies entrepreneurial energy and vision. With a dynamic approach to identifying business opportunities and a relentless curiosity, he spearheads the company's global expansion efforts. His ability to turn challenges into opportunities ensures that Desert Wide India stays ahead in the competitive world of international trade. Akinchan's fresh perspective and innovative thinking set the tone for our forward-thinking approach to business.

ROHIT JAIN

Investor & Director Advisor

With over 30 years of experience as a partner at Subhash Trading Company, Rohit provides invaluable insight and leadership to the company. His expertise in trade, paired with his vision-driven leadership, forms the backbone of Desert Wide India's strategic decisions. As a mentor, Rohit has a unique talent for transforming challenges into growth opportunities, ensuring that the company remains innovative while staying rooted in its core values.



ISHITA JAIN

Director

A counseling psychologist turned business strategist, Ishita brings a unique combination of emotional intelligence and analytical precision to Desert Wide India. Her exceptional interpersonal skills help strengthen client relationships, making her an invaluable bridge in navigating cultural nuances within international trade. Ishita's logical approach and optimistic outlook foster a sense of trust and partnership with clients, ensuring that Desert Wide India stands out as a reliable and empathetic business partner.

SHRI MANIKCHAND JAIN

Investor & Guiding Light

The cornerstone of Desert Wide India's legacy, Shri Manikchand brings over 50 years of business wisdom to the table. As our guiding light, he offers a deep understanding of market dynamics and a visionary approach that shapes our long-term strategy. Known as a living encyclopedia of trade expertise, Shri Manikchand ensures that the company remains true to its values while embracing innovation. His mentorship and foresight have laid a strong foundation for sustainable growth and excellence.



PROCESS

EVERY STEP ENSURES TRUST AND QUALITY



UNDERSTANDING CLIENT NEEDS



We start by understanding your unique requirements, tailoring our approach to ensure efficient, cost-effective sourcing strategies.



PRODUCT SOURCING & SUPPLIER COORDINATION



Leveraging our vast supplier network, we source high-quality products from across India, consolidating diverse needs into one seamless process.



QUALITY ASSURANCE & COMPLIANCE



Every product is rigorously inspected to meet client specs and global standards, with full compliance and certification management.



CONSOLIDATION & PACKAGING



We consolidate multiple products into single shipments, offering specialized packaging to protect goods and meet international shipping regulations.



LOGISTICS & SHIPMENT MANAGEMENT



From inland transport to global shipping, we simplify logistics with reliable, cost-effective solutions tailored to your needs.



DOCUMENTATION & CUSTOMS CLEARANC



We handle all export documentation and customs clearance, ensuring smooth, hassle-free international trade.



FINAL DELIVERY & CLIENT SUPPORT



We track shipments to final delivery and provide ongoing support, ensuring satisfaction even after the goods arrive.

OUR SERVICES

GLOBAL TRADING PARTNER

The company's primary service offering revolves around import-export trading, with an initial focus on tobacco, Areca nut, and allied products. They plan to expand their portfolio to include various state-specific specialties from across India. A key differentiator is their willingness to handle orders of any size, from single items to multiple container loads. This flexibility directly addresses a crucial market need where small and medium-sized buyers often struggle to work with traditional export houses that typically prefer large-volume orders.



CONSOLIDATION SERVICES

Desert Wide India's consolidation services form another vital component of their offering. They have established a robust warehousing and logistics network that enables clients to source diverse products through a single channel. This service is particularly valuable for international buyers who find it challenging to navigate India's diverse market and manage cross-state procurement. Their consolidation service streamlines the process, making it more efficient and cost-effective for clients to source multiple products from different regions of India.

COMPREHENSIVE SUPPORT SERVICES

The company also provides comprehensive support services to address the complexities of international trade. This includes end-to-end export management, specialized packaging solutions, documentation assistance, and customs clearance support. They leverage their extensive network of suppliers, logistics partners, and customs agents to ensure professional handling of all aspects of international trade. This comprehensive support system meets the market need for guidance through the intricacies of international commerce and provides clients with a single point of contact for all their trade-related requirements.

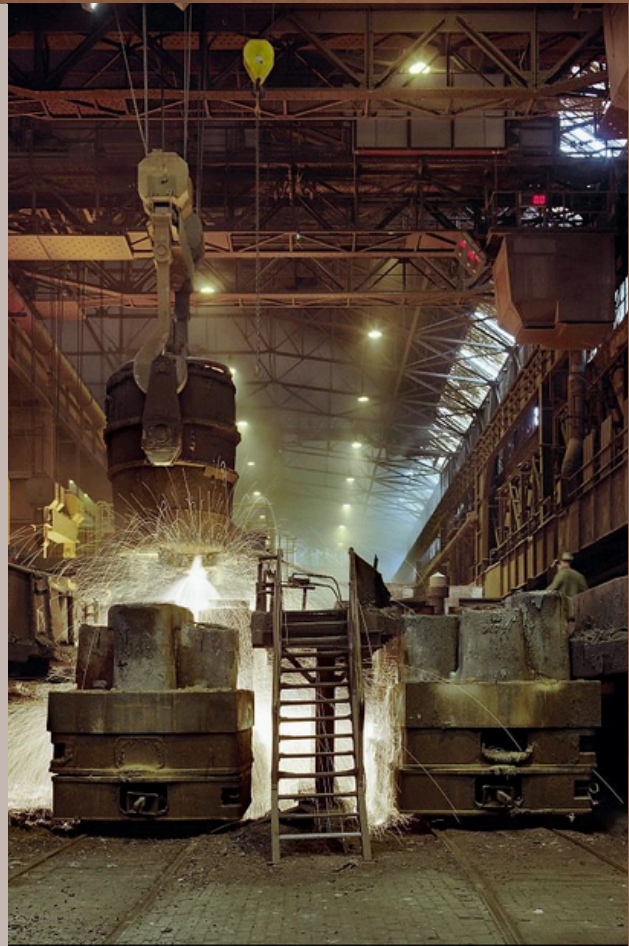


EXPORT SALES ASSISTANCE

Desert Wide India opens the doors to global markets for Indian manufacturers and traders, even if you don't have an IEC or any export-related documentation. With us, your product remains yours, your profit remains yours, while we take care of everything else. From generating international leads for your business to handling complete export documentation, compliance, customs clearance, logistics, and final delivery, we operate as your Exporter of Record (EOR), ensuring a seamless and fully legal export process under our credentials. Whether you're a local supplier, MSME, or first-time exporter, we empower you to sell globally without the burden of paperwork, licenses, or export procedures, making international trade simple, fast, and profitable.

WAREHOUSING & LOGISTICS

Desert Wide India provides comprehensive warehousing and logistics solutions that support seamless international trade. Their climate-controlled warehouses, strategically located across major Indian states, are equipped with advanced inventory management systems for real-time tracking and robust 24/7 security. The company offers multi-modal transportation—by sea, air, and land—combined with efficient customs clearance and container consolidation services. With a focus on route optimization and reliable last-mile delivery, Desert Wide India ensures safe, efficient, and cost-effective movement of goods end-to-end.



PACKAGING SERVICES

Desert Wide India offers specialized packaging services that ensure product safety during international transit and meet global standards. They provide moisture-resistant, tamper-evident packaging, ISPM 15-compliant crates, and weatherproof solutions. Their services include custom packaging, eco-friendly options, hazardous material handling, and efficient repackaging and labeling for seamless global delivery.

TESTING SERVICES

Desert Wide India's testing services ensure strict quality control and compliance with global standards. They offer physical, chemical, moisture, and dimensional testing, along with safety certifications and regulatory documentation. Specialized services include shelf-life analysis, environmental impact tests, and transport simulation. All results are backed by detailed digital reports and compliance certificates, ensuring complete transparency and traceability throughout the supply chain.



CUSTOMIZED SERVICES CURATION

What sets Desert Wide India apart is their strong focus on customized, client-centric services. They cater to businesses of all sizes, offering flexible solutions without rigid order requirements. From tailored packaging and testing to unique logistics needs, they adapt to each client's goals. This personalized approach fills a crucial gap in global trade, especially for smaller businesses. Their flexibility and commitment ensure every client receives the support they need to succeed internationally.

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OUR LOCATIONS:

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CORRESPONDENCE OFFICE -

DESERT WIDE INDIA PRIVATE LIMITED, 29C, ROYAL, SHIPRA SUNCITY, INDIRAPURAM, GHAZIABAD - 201014

PROCUREMENT OFFICE -

DESERT WIDE INDIA PRIVATE LIMITED, SHOP NO. 96, ANNAPURNA COMMERCIAL COMPLEX, WELFARE SOCIETY, SERVICE ROAD TOWARDS VIJAYAWADA, NEAR BUDAMPADU BYPASS, ANNAPURNA NAGAR, GUNTUR, ANDHRA PRADESH, 522017.

WAREHOUSE -

RICHLAND COMMERCIAL HUB, H.NO-456, GALA NO.1 TO 16. OPP. GRAND BEE HOTEL, BUILDING NO B8, VADAPE VILLAGE ROAD MUMBAI NASHIK HIGHWAY-BHIWANDI, 421302

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